

The Positive Academy #1 Sustainable Product Family





Sales has changed

#1 You are dealing with different levels of sustainability knowledge on the side of customer

#2 There is new technical terminology

#3 End-of-life of product is becoming increasingly important



Meet the Sustainable Product Family





The right labels for returnable and refillable glass bottles



WashOff



Ideal solution for returnable glass bottles





- Removal in industrial washing machines
- Patented technology
- Commercialised since 2007
- Works with all bottle washers



Benefits of WashOff



Combines all benefits of PSL with:



Fast & clean removal with standard washing parameters



No harsh chemicals needed



Minimised water consumption & management



Easy extraction of washed off labels



Minimal waste volume due to label shrinkage



Successful PET Recycling with the ideal labels and sleeves



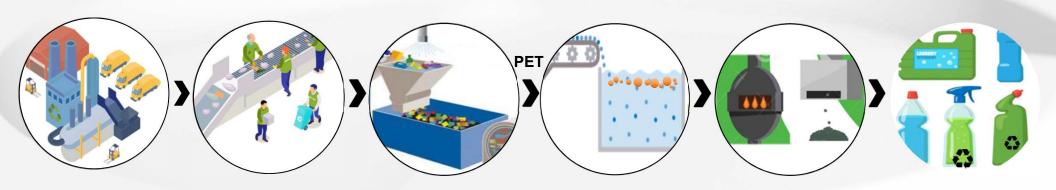
PET Recycling

94 % of PET
bottles are
collected in
Germany – only
37% get recycled
back into bottles
*30 percent are collected in the
USA



Very established PET Recycling Process





1

COLLECTION

Packaging is consumed and properly discharged. 2

SORTING

Detection of underlying PET, PP and HDPE material with full-body Sleeve



3

GRINDING & WASHING

Bottles are ground and washed in COLD WASH water to remove any residue, dirt and glue. 4

FLOATING

EcoFloat is a low density polyolefine that floats and can easily separeted from other flakes. 5

MELTING EXTRUSION PELLETIZING 6

REUSE





Best Practice #1: EcoStream®

PSL that enables bottle-to-bottle recycling of PET bottles and meets critical guidance from & & FPBP

Solving a pressing industry issue: Bleeding inks & contamination of water & PET during the wash process does not occur with EcoStream!





- Clean separation of labels and PET bottle flakes
- PET bottle flakes can be reused immediately
- Detached labels float to surface & PET sinks (easy separation)
- Construction prevents contamination or discolouration of washing bath & PET flakes





Best Practice #2: EcoFloat®



Lower carbon footprint



- Easy separation from PET bottle due to low density material
- 100% of PET can be reused -> helps achieve recycling targets
- Sleeve floats on water bath, even with full printed designs
- No contamination or discolouration of washing bath





Best Practice #2: EcoFloat®





- Automatic separation from PET bottle due to low density material
- 100% of PET can be reused -> helps brands achieve recycling targets
- Sleeve floats on water bath, even with full printed designs
- No contamination or discolouration of washing bath







Best Practice #3 Stretch Sleeves

Stretch sleeves are made from elastic low density PE film, no adhesives or shrink tunnel energy needed





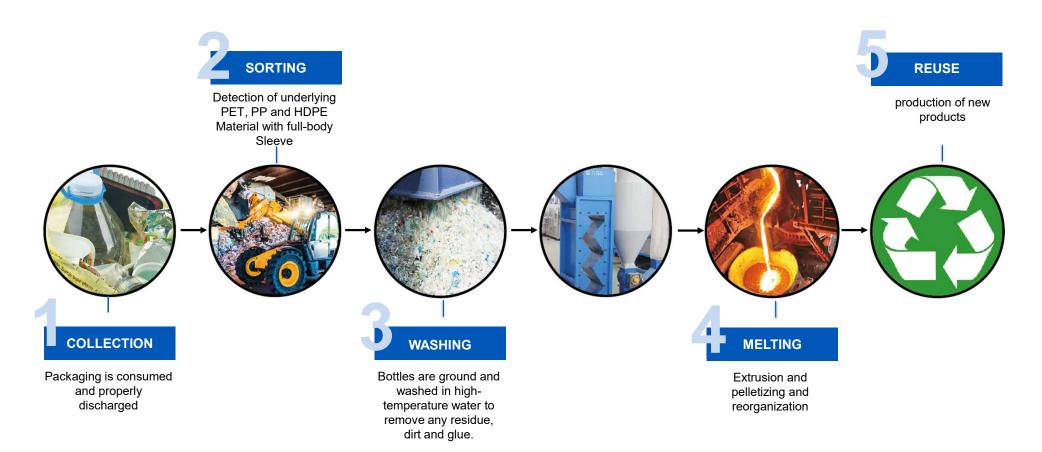
- No additional energy needed to apply them on the bottle
- Fully recyclable within the conventional PE recycling stream
- Are available either with bio-based materials or with PCR content



Successful PP (Polypropylene) Recycling and the right labels

PP (Polypropylene) Recycling Process







EcoFloat: Polyolefin Sleeve meets PP Cup!

Shrink Film Material made from transparent polyolefin material = same family as cup





IDEAL MATCH

Ecofloat & PP Cups





EcoSource BIO



Labels that consist of materials made from renewable resources, properties of material remain the same







Various bio-based materials available e.g. made from tall oil (by-product of paper industry) or plant-based



Via ISCC-certified mass balance approach or direct purchase depending on material choice



Carbon negative & neutral films available, no compromise in recyclability of packaging



Secure performance & premium appearance



Appeals to consumers demanding innovation on sustainability





EcoSource PCR

Labels & sleeves made from material with Post-Consumer-Recyclate (PCR)



Lower carbon footprint

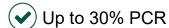


Use of PCR for decoration reduces the overall carbon footprint of the packaging, properties of material remain the same

Permanent self-adhesive labels based on PET:

...based on PP:

Up to 70-90% recycled content from PCR



WashOff PSL based on PET with the following PCR share:



✓) 30% available



50% evaluated



(😋) 70% tested

Shrink Sleeve based on PET with the following PCR share:



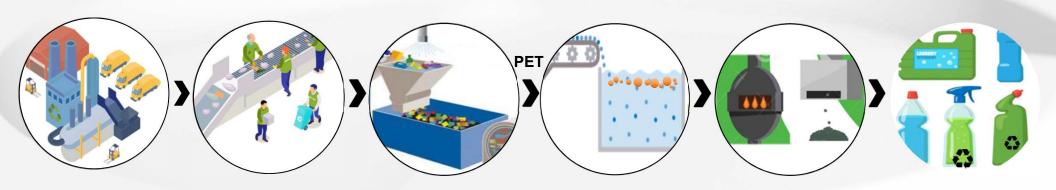
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HDPE Recyclingfriendly labels and sleeves

HDPE (PE) Recycling Process in a nutshell





1

COLLECTION

Packaging is consumed and properly discharged. 2

SORTING

Detection of underlying PET, PP and HDPE material with full-body Sleeve



3

GRINDING & WASHING & De-Sleeving

Bottles are ground and washed in COLD WASH (40C/104F) 4

FLOATING

EcoFloat is a low density polyolefine that floats and can easiliy separated from other flakes.

Here the sink/float

Here the sink/floa could work vice versa than PET 5

MELTING EXTRUSION PELLETIZING 6

REUSE



Polyolefin Sleeves for HDPE Recycling







CERTIFICATE

Recyclability of Packaging Component

CCL Label Riedstrasse 2 AT-6845 Hohenems, Austria

The company receives the certification of recyclability for the following packaging component.

Designation

ECOFLOAT™ (Article-No. APO50_2021) Unprinted Shrink Sleeve for applications on HDPE bottles; a printing can affect the recyclability of the final packaging

Test result				
Allocation to path/specification:	Polyethylene, Fraction no. 329 (DE) Mixed Polyolefins, Fraction no. 323 (DE) Mixed Plastics, Fraction no. 350 - 352 (DE)			
Assessment via path/specification:	Polyethylene, Fraction no. 329 (DE)			
Recyclate (final product):	PE Regranulate			

Test standard / scope of application

- Requirements and assessment catalogue of the institute cyclos-HTP for EU-wide certification (state 07.10.2019) Scope of validity according to nation states, see chapter 1
- Within the certification process, conformity with the following standards was also checked:
- Minimum standard for measuring the recycling capacity of the ZSVR (state 31.08.2020); also integrated
- ☑ DIN EN 13430 with regard to material recyclability in the post-use phase; also integrated
 ☐ Under consideration of COTREP Recyclability of Plastic Packaging; on request
- ☐ Under consideration of APR Design® Guide for Plastics Recyclability; on request

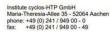
In accordance with the test results the potential recyclate yield of the packaging amounts to 100%. According to the CHI standard the recyclability of the packaging component amounts to:

(AT, BE, DE, ES, FR, IT, LU, NL, NO, UK)

This certificate (No. 2186-2021-002150) is valid until the 30.04.2022 (1 year upon issue) relating to the countries identified in the assessment report. This certificate will lose validity in case of qualitative or quantitative changes of packaging components.

Aachen, dated 01.04.202

The certificate is only valid in conjunction with the 10 following pages of the report (No. 2186-2021-002150) Institute cyclos - HTP







Recyclability EcoFloat

Recycling Polyolefin sleeve in PE steam

- Test was carried out with renowned institute cyclos – HTP in Germany
- The test showed that the HDPE bottle could be efficiently recycled together with the EcoFloat sleeve material



Excellent recycling grade up to 83% depending on the type and amount of inks used

Stretch sleeves on HDPE bottles/containers





















Bio-PE

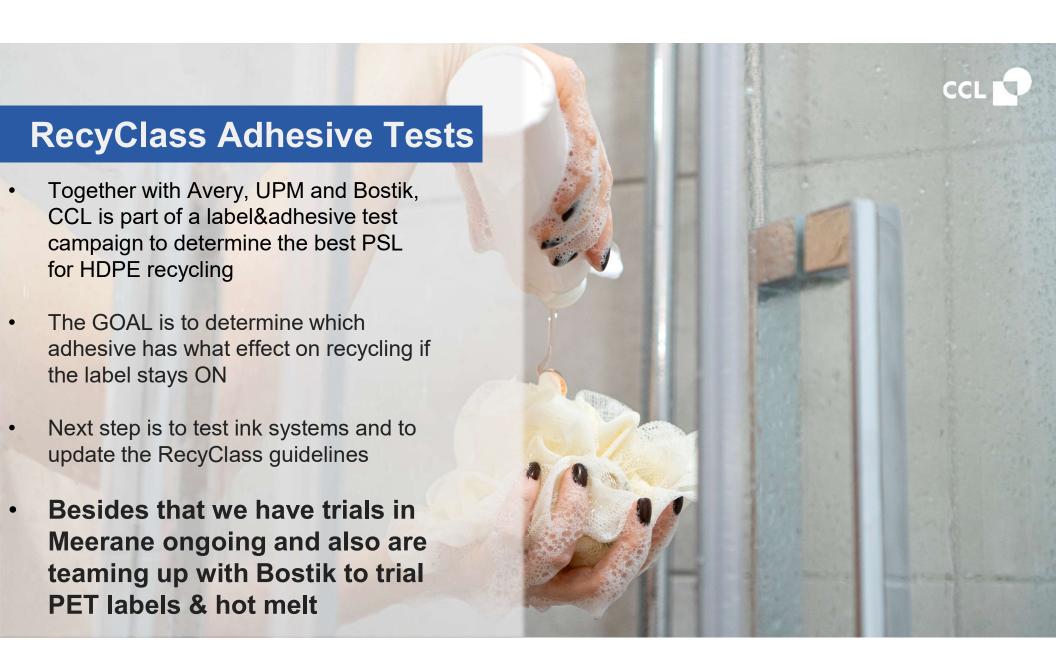


The first 100% bio-based Stretch Sleeve film





- Raw material polyethylene made from bioethanol from sugar cane
- Fully recyclable within the conventional PE recycling stream
- Qualifies for highest TÜV Austria Belgium certificate (OK bio-based certificate)





EcoSolve®



Labels that are biodegradable





- Compostable according to EN13432
- Ideal solution for ecological containers e.g. PLA containers
- Suitable for conventional printing technologies
- Components carry 'OK Compost' certificate



EcoSource BIO



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Supports circularity



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Perforation



Easy separation, security features & promotion possibilites





- Promote reuse & recycling (consumers can remove sleeves from the containers)
- As interactive marketing tool (reveal a hidden promotion)
- Amaze consumers with imaginative perforation lines (e.g. spiral)
- Security benefits e.g. with tamper evident seals over closures

Sustainable Product - ecoCRYS

Style concept

cor 🖏





We will be using a different complimentary colour background for each product with only the product, text and graphics animating on screen.

The text will be big and bold and animate on screen to the beat of the music.

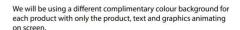
The graphics used will be simple, flat and will represent what is being said on screen i.e. when the ecoCRYS says 'Facilitating seamless flow' we can have subtle animated wavy lines flowing the background whilst the product is moving on screen.

FACILITATING SEAMLESS FLOV

Sustainable Product - WashOff

Style concept





The text will be big and bold and animate on screen to the beat of the music

The graphics used will be simple, flat and will represent what is being said on screen i.e. when the WashOff says 'Returnable Glass Bottles' we can animate the recycle arrows going from the recycle triangle icon to animating in a straight line off screen.



















Coming Up Next:

Sustainability

#1 Explained: Our Sustainable Product Family

May 5, 2pm CET

#2 Update: Recycling Technologies and

Legislation May 19, 2pm CET

#3 The Holistic View: Material LCA's, Carbon Net

Zero and Emission Targets June 10, 2pm CET

#4 Sustainability Trends July 14, 2pm CET

Marketing

#1 Marketing Toolbox Explained June 24, 2pm CET

Basics

#1 Basics: Inks and Adhesives tbd

#2 Basics: Printing Technologies tbd

#3 Basics: Materials - Plastics

Explained the





Impact of Beverage Packaging

A Comparison

	PET Water Bottle	Aluminium Can	Beverage Carton	Glass Bottle	PET Soda Bottle
Average container	8.3	19.7	21.8	300.6	22.2
weight	grams	grams	grams	grams	grams
Greenhouse gas	50	155	75	383	141
emissions	tons CO₂ eq.	tons CO₂ eq.	tons CO₂ eq.	tons CO₂ eq.	tons CO₂ eq.
Fossil fuel use	958 GJ consumed*	1,342 GJ consumed*	1,056 GJ consumed*	4,320 GJ consumed*	2,639 GJ consumed*
Wateruse	4.6	7.5	13.7	28.9	12.5
	million gallons	million gallons	million gallons	million gallons	million gallons

Source: Life Cycle Assessment for the International Bottled Water Association by Trayak (2021)
Weights are for individual 16.9 oz containers. Other values represent 1 million 16.9 oz containers each.

* Gigajoule consumed = total quantity of fossil fuel consumed throughout the life cycle



Thank you very much!

